

THE RELATIONSHIP BETWEEN THE ARCHITECT AND THE PRODUCT MANUFACTURER IS THE INGREDIENT FOR CREATING A SUCCESSFUL PROJECT.

AMERICAN ATELIER BELIEVES FINE DESIGN MUST BE COU-PLED WITH MANUFACTURING EXCELLENCE IN ORDER TO ACHIEVE A FULLY INTEGRATED ENVIRONMENT.

AMERICAN ATELIER HAS AN EXTENSIVE 150,000 SQUARE FOOT MANUFACTURING FACILITY STAFFED WITH A FULL SERV-ICE ORGANIZATION. THE STAFF DRAWS UPON EXTENSIVE EXPERIENCE, ENGINEERING EACH PIECE TO DETERMINE ITS PRODUCTION REQUIREMENTS. MANY OF OUR PERSONNEL HAVE WORKED A LIFETIME IN OUR FURNITURE FACILITY, WITH A SECOND GENERATION APPRENTICING IN THEIR CRAFT. OUR FACTORY OFFERS TREMENDOUS CAPABILITY THROUGH ITS HIGHLY TRAINED STAFF AND COMPREHENSIVE ARRAY OF EQUIPMENT, WHICH INCLUDES THE LATEST COMPUTERIZED TECHNOLOGY. THE PLANT CAN PRODUCE ALMOST ANY VARI-ETY AND QUANTITY OF PRODUCTS TO EXACTING SPECIFICA-TIONS. CAPABILITIES INCLUDE LAMINATING, WOOD CARV-ING, UNUSUAL SPECIFICATIONS OF WOOD FINISHES, METAL TRIM AND WOOD INLAY. OUR FULLY STAFFED UPHOLSTERY DEPARTMENT IS EXPERIENCED IN PRODUCING DETAILED DESIGNS. THE EXPANSIVE WAREHOUSE FACILITATES EFFI-CIENT PRODUCTION AND THE ABILITY TO SHIP ACCORDING TO PROJECT COMPLETION. THIS CREATES A UNIQUE BLEND OF AUTOMATION AND HAND CRAFTSMANSHIP THAT SATISFY THE HIGHEST STANDARD OF QUALITY.

AMERICAN ATELIER INVITES YOU TO SUBMIT YOUR SPECIFICATIONS OF PROJECT REQUIREMENTS TO OUR SALES REPRESENTATIVE FOR A PROMPT QUOTATION. SELECT FROM OUR PRODUCT LINE OR ADAPT IT TO YOUR DIMENSION, FABRIC AND FINISH REQUIREMENTS. AAI WILL UNDERTAKE YOUR PROJECT WITH THE EXPERIENCE AND PERSONAL ATTENTION THAT QUALITY FURNISHING REQUIRES.

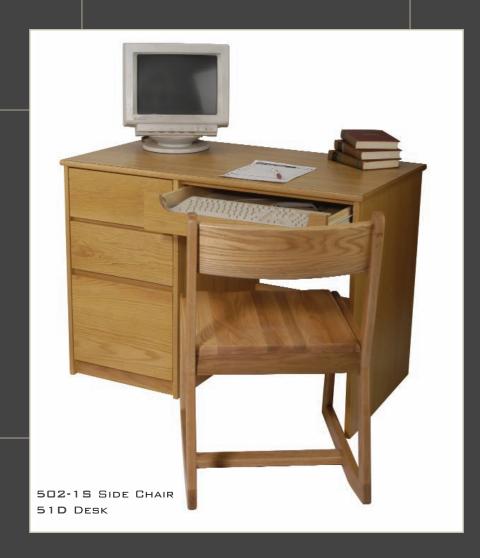
AAI IS CERTIFIED BY THE AMERICAN WOODWORKING INSTITUTE FOR PREMIUM MILL WORK AND CABINETRY.

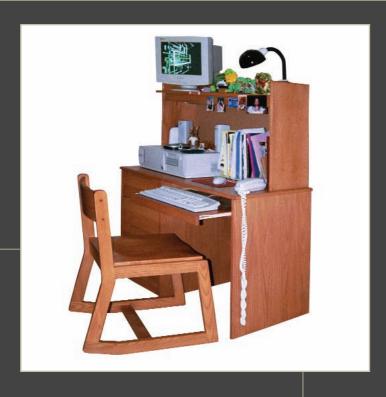
KUTZTOWN UNIVERSITY OF PENNSYLVANIA, A MEMBER OF THE STATE SYSTEM OF HIGHER EDUCATION, WAS FOUNDED IN 1866 AS KEYSTONE NORMAL SCHOOL, BECAME KUTZTOWN STATE TEACHERS COLLEGE IN 1928, KUTZTOWN STATE COLLEGE IN 1960, AND ACHIEVED UNIVERSITY STATUS IN 1983. TODAY, KUTZTOWN UNIVERSITY IS A MODERN, COMPREHENSIVE INSTITUTION AND IS ACCREDITED BY THE MIDDLE STATES ASSOCIATION OF COLLEGES AND SECONDARY SCHOOLS, PA DEPARTMENT OF EDUCATION, NCATE, NLN, CSWE, NASM, AND NASAD.

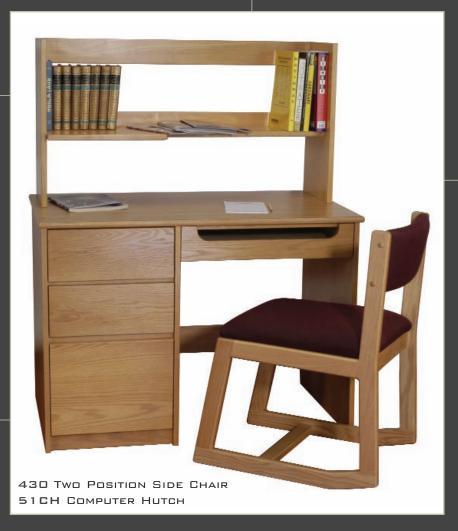




430 Two Position Side Chair 510 Desk













61-WD-3D WARDROBE

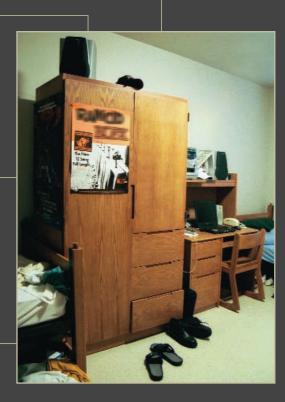
61-WD-3D WARDROBE INTERIOR



61-WS-WD-3 WARDROBE



61-WS-WD-3 WARDROBE INTERIOR













61-BP BUNK BED





270 GAME TABLE 36"D x 29"H





220 CORNER TABLE 27"W x 27"D x 19"H



627 CORNER TABLE 27"W x 27"D x 19"H





61T-60 STUDY TABLE 62"W x 37"D x 30"H 503-1S SIDE CHAIR 18"W x 20"D x 32"H

1510 CONFERENCE TABLE

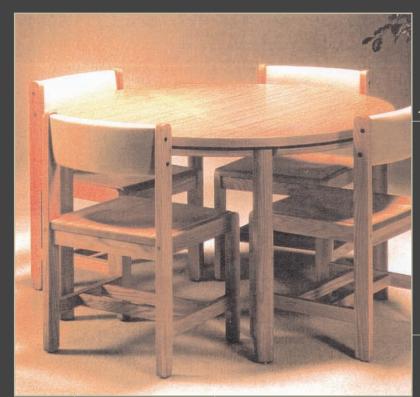
60"L x 36"D x 30"H

51-260 STUDY TABLE 62"L x 37"D x 30"H

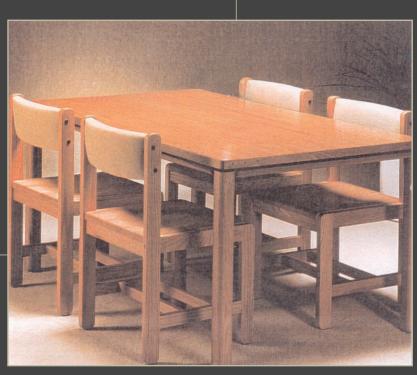
1 **D 1 2 A C**HAIR 24 1/2"W x 2**D** 1/2"D x 34"H

10125 CHAIR 19"W x 20 1/2"D x 34"H





48" ROUND STUDY TABLE



RECTANGULAR STUDY TABLE 60"L x 37"D x 30"H



676 TRESTLE TABLE



SINGLE STUDY TABLE METAL BARSE







ACADEMY



Nova



UNIBLOCK



704 ARM CHAIR



603 Sofa - Uniblock 70"L x 30"D x 29"H 648 Coffee Table - Uniblock 48"L x 20"D x 16"H



248 Coffee Table - Academy 48"L x 20"D x 16"H



703 ARM CHAIR



91 BENCH 48"L x 24"D x 30"H



92 Occasional Table Half Round 22"H



TV SWIVEL CABINET 38"W x 24"D x 27"H



2 DOOR STORAGE TV CABINET



61WO BOOK SHELVES



51-WU-59 Book Shelve 32"W x 22"D x 59"H



61-C-30-3 3 DRAWER CHEST 30"W x 19"D x 30"H

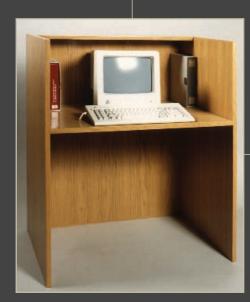


71C 4 DRAWR CHEST 36"W x 20"D x 37"H

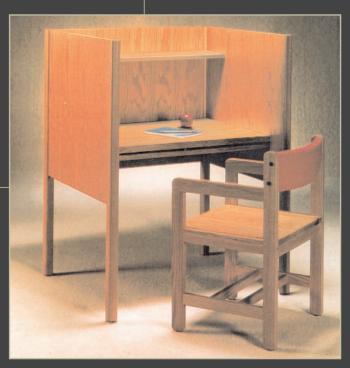




2 SIDED STUDY CARREL



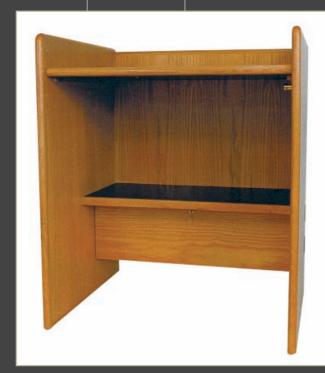
655C STUDY CARREL



SINGLE SIDED STUDY CARREL



SINGLE SIDED STUDY CARREL WITH KEYBOARD TRAY



STUDY CARREL
SHELF CLOSED



STUDY CARREL
SHELF OPENED

MA-50 MA-51 FINISHES MAY VARY SUBJECT TO THE CHARACTERISTICS AND GRAIN STRUCTURE OF THE SOLID WOOD OR VENEERS. SAMPLE FINISHES WILL BE PRODUCED AT NO CHARGE. DELIVERY IS NORMALLY 8 TO 10 WEEKS FROM THE DATE OF THE ORDER. PLEASE CONFIRM ALL DELIVERIES WITH OUR CUSTOMER MA-52 SERVICE DEPARTMENT. PRICES ARE BASED ON BLANKET DELIVERIES. ADD 8% FOR CAR-TONING. PLEASE CALL FOR PRICES ON QUANTITY ORDERS IN EXCESS OF 100. ALL SEATING HAS A LIMITED WARRANTY FOR A PERIOD OF ONE YEAR AGAINST ANY MANUFACTURING DEFECT. MA-53 **CH-37** COM/COL AND SAMPLE FINISHES SHOULD BE MAILED TO: A.A.I. CH-38 ORDER DEPARTMENT 2132 DOWNYFLAKE LANE ALLENTOWN, PA 18103-4725 PHONE: (610)439-4040 FAX: (610)439-4141 CH-39 WEB ADDRESS: WWW.AMERICANATELIERING.COM EMAIL: CLIENTSERVICES@AMERICANATELIERING.COM CH-40